

February 9, 2018

Patti Fisher
St. Lawrence BOCES
40 West Main Street
Canton, NY 13617

RE: NYS Distance Learning Consortium

Dear Patti:

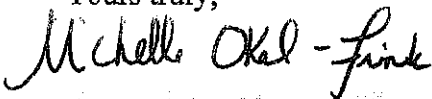
Erie 1 BOCES has agreed to offer participation in a DL contract consortium as a way to save all participants time and to impact product price due to volume. Negotiations done through this method will also mean no cost training to your BOCES representatives. Michelle Okal-Frink works with the NYS DL consortium to share the RFP process. Your BOCES has input into the products and the review, but not the contract negotiation itself. Your Board passes a resolution to participate in the contract negotiated by Erie 1 BOCES. All products are procured through the 5877 Distance Education CoSer and supported by professional development through the same CoSer.

This letter is to inquire whether or not your BOCES would be interested in continuing to participate in a statewide Distance Learning (DL) contract procurement process as described above. This fee supplements the Erie 1 BOCES staff member's salary managing these multiple contracts and RFPs. There is always an RFP that results in an award and board resolution for products. The cost for the 2018-2019 school year is \$1,600.

If you are interested in continuing membership in this DL statewide contract process for 2018-2019, and have questions contact Michelle Okal-Frink mokal@e1b.org (716) 821-7200.

Please return the attached letter on your letterhead by April 20, 2018 to indicate your participation in the DL Consortium for 2018-2019 to phochadel@e1b.org or Pat Hochadel Erie 1 BOCES, 355 Harlem Road, West Seneca, NY 14224.

Yours truly,



Michelle Okal-Frink
Director, Instructional Technology
Research & Innovation

MOF:pah
Attachment